



Kind Attn: Procurement Manager

Dear Sir /Madam,

We are please to introduce our self as a techno – commercial sourcing service provider, based in India. We are providing the most possible availability and reliability in outsourcing services in the enlisted area and enable our clients to benefit from our services render, to their needs and on time requirements.

Our main Sourcing areas of working are as under:

1. Components and sub assemblies – (Ferrous Metal, Plastic and Rubber)
2. Outsourcing and follow-up for Molds and capital machinery Purchase from India.
3. Green filed Project Execution in India.

Our roles and responsibilities are:

- Identify and locate right and sound supplier;
- Generating RFQ on behalf of Buyers;
- Negotiation for better deal on behalf of buyers;
- Arrangement for third party/ local inspection or samples;
- Bridging between the parties for execution of agreement required;
- Follow up with suppliers for Shipment of the product on due date

Our Expertise helps our customer/ associates to improve their business aspects like:

- Ø Reduction in Product Costs and Lower Cost of operations
- Ø Assurance of In-time Delivery and Consistence quality
- Ø Professional Expertise
- Ø Solves High Labor Cost problems
- Ø Special Projects can be taken on with ease

Above you can achieve with our association because, we are strategically connected drive away distance with all major material hubs in Gujarat like:

Ahmedabad (based) is hub for plastic and rubber industries and Cast Iron Castings.

Rajkot (200 km) is hub for ferrous castings/ turn parts, Investment castings, bath accessories etc.

Our current customer segment is Plumbing sector, electrical segment, Welding Industries, Pumps and valves, Automotive segment etc.

Thank you in advance for your anticipated response

Regards,

Manisha

**Medwin Industries**

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